

Status: **Recommended with Modifications**

Financial Officer: Fidel Hernandez

**APPLICATION SUMMARY**

Application Summary	Budgeted	Requested	Recommended	Approved	Petitioned	Elected
<b>APPLICATION TOTALS</b>	<b>\$(13,300.00)</b>	<b>\$13,300.00</b>	<b>\$10,570.00</b>			
<b>Modification</b>		<b>\$1,650.00</b>	<b>\$150.00</b>			
6560 - Event Food	2-6776-9-0-2820	\$(1,440.00)	\$900.00	\$150.00		
7080 - Event Supplies Expenses	2-6776-9-0-2820	\$(750.00)	\$750.00	\$0.00		
<b>Undergraduate Special Fees</b>		<b>\$11,650.00</b>	<b>\$10,420.00</b>			
6310 - Honoraria Fees		\$(3,000.00)	\$3,000.00	\$3,000.00		
6560 - Event Food		\$(1,440.00)	\$540.00	\$540.00		
7820 - Registration Expense		\$(400.00)	\$400.00	\$400.00		
7710 - Travel Fares		\$(720.00)	\$720.00	\$540.00		
7720 - Gas		\$(60.00)	\$60.00	\$60.00		
7740 - Accomodations		\$(2,000.00)	\$2,000.00	\$2,000.00		
7460 - Costumes / Uniforms		\$(3,000.00)	\$3,000.00	\$1,925.00		
7510 - Facilities Rental		\$(1,000.00)	\$1,000.00	\$1,000.00		
7520 - Facilities Janitorial		\$(400.00)	\$400.00	\$400.00		
7150 - Office Supplies		\$(50.00)	\$50.00	\$50.00		
7220 - Marketing Copies / Print Expenses		\$(305.00)	\$305.00	\$330.00		
7410 - Equipment Purchase (Non-Cap)		\$(175.00)	\$175.00	\$175.00		
[All Expense Total]		\$(13,300.00)				

**QUESTIONS & ANSWERS**

**Have you applied for Special Fees in the past 3 years? If so, please detail the outcome of each attempt.**

We have received special fees the last three years. Accordingly, we have made changes to our budget request

**If you applied for Special Fees last year, is there an increase in the amount you're seeking this year? If so, why?**

We have received special fees the last three years. Accordingly, we have made changes to our budget request. We are increasing the amount of money we are increasing in order to attend San Francisco and LA Salsa Congress. We would perform be able to attend workshops.

**Please define the services provided by your group with the Special Fee, as per the ASSU Constitution:**

We will not deny any of our services, including parties, performances and workshops to any member of the Association unless that member has obtained a refund of Los Salseros fees.

**What are the three largest line item requests in your budget and why?**

Honoraria fees to pay for live bands and dj's for parties as well as choreographers  
Reserving space for workshops, parties, and shows  
Costumes, we have a lot of people and a of choerographies

**What is the average attendance at your events?**

Our dorm workshop series attracts about fifty people a week; form workshops vary more in terms of attendance. Our parties attract a 100+ people including undergrads, grads, recent alums, and sometimes staff.

**How do you plan to publicize your events/programs to the greater Stanford community? Have you registered with Events at Stanford?**

We hope to further increase the popularity of Salsa on campus and form a stronger Salsa community by putting up more posters for our events, tabling to attract more students, and by using e-advertising.

**If you are an umbrella group, please list the groups for which you are applying for Special Fees, their ASSU account numbers, and contact information for their financial officers.**

N/A

**Please list all:1) assets, 2) reserves, 3) authorized and unauthorized non-ASSU bank accounts, 4) sources of funding other than Special**

1. costumes worth \$300
2. \$9,000
3. a 2800 ASSU account
4. \$0

**What events/programs does your group hold throughout the year for the Stanford Community?**

We have parties, workshops in dorms, a workshop series, a Spring Show and appearances in various other shows hosted throughout the year.

**Why are you requesting Special Fees?**

Los Salseros de Stanford is not just a performance group! Not only do we add variety to the shows we dance in, but we also hold regular Saturday night parties which attract a wide range of students and alumni. We also volunteer with various groups and schools in the area, and provide free salsa lessons and a workshop series. Special fees allows us to carry out these activities regularly and put on quality events at no charge to the students.

**BUDGET DETAIL**

		Budgeted	Requested	Recommend	Approved	Petitioned	Elected
<b>Performances</b>		<b>\$(5,005.00)</b>	<b>\$5,005.00</b>	<b>\$3,180.00</b>			
We perform many on-campus events, as well as events beyond Stanford, such as in the East Palo Alto, and the SF Salsa Congress							
<b>Location:</b>		<b>Contact:</b>		<b>Attendance:</b>			
<b>Url:</b>							
		Budgeted	Requested	Recommend	Approved	Petitioned	Elected
<b>6310</b>	Professional performer to expose students to the range of salsa dancing in the Bay Area; price would include learning of two new choreos, each at \$500	\$(900.00)	\$900.00	\$900.00			
Honoraria Fees (Undergraduate Special Fees/Annual)							
<b>7080</b>	A one time purchase of lighting system for our performances, show, and parties to use for following years; purchase of decorations for our performances (i.e. balloons, poster boards, props, etc.); these will be reusable for following years	\$(750.00)	\$750.00	\$0.00			
Event Supplies Expenses (Modification/Modification)							
		funded from reserves					
<b>7220</b>	Printing and distributing posters for all performances on campus. We do at least 5 every year with 400 copies for each. 2000 * \$0.10 = 200.00	\$(180.00)	\$180.00	\$180.00			
Marketing Copies / Print Expenses (Undergraduate Special Fees/Annual)							
<b>7410</b>	Batteries for stereo, blank CD's (50), replacement audio cable (price is \$50) for sound system, replacement sound mixer (price is \$100)	\$(175.00)	\$175.00	\$175.00			
Equipment Purchase (Non-Cap) (Undergraduate Special Fees/Annual)							
<b>7460</b>	3 costumes/per person/per year for 20 at \$50 each. T-shirts for 20 members at \$15 each; they are our uniform when we give workshops so that we are identifiable by the student body	\$(3,000.00)	\$3,000.00	\$1,925.00			
Costumes / Uniforms (Undergraduate Special Fees/Annual)							
		1075 funded from reserves					
<b>Quarterly Outings</b>		<b>\$(60.00)</b>	<b>\$60.00</b>	<b>\$60.00</b>			
Once a quarter trips to local Salsa to expose the team to the variety of styles that exist, promote bonding and inspire dancers to work harder for the Stanford Community.							
<b>Location:</b>		<b>Contact:</b>		<b>Attendance:</b>			
<b>Url:</b>							
		Budgeted	Requested	Recommend	Approved	Petitioned	Elected
<b>7720</b>	\$20 per quarter	\$(60.00)	\$60.00	\$60.00			
Gas (Undergraduate Special Fees/Annual)							
<b>Retreats</b>		<b>\$(900.00)</b>	<b>\$900.00</b>	<b>\$150.00</b>			
group bonding, skill building							
<b>Location:</b>		<b>Contact:</b>		<b>Attendance:</b>			
<b>Url:</b>							
		Budgeted	Requested	Recommend	Approved	Petitioned	Elected
<b>6560</b>	Calculated cost of \$30 per quarter	\$(900.00)	\$900.00	\$150.00			
Event Food (Modification/Modification)							
		coming from reserves for retreat costs					
<b>Salsa Congress</b>		<b>\$(3,120.00)</b>	<b>\$3,120.00</b>	<b>\$2,940.00</b>			
Well-known Salsa dancers from around the world come teach various workshops at a "Salsa Congress" in San Francisco and Los Angeles; we are planning to perform at this year's Congress							
<b>Location:</b>	San Francisco, CA and Los Angeles, CA	<b>Contact:</b>		<b>Attendance:</b>		22(total)	
<b>Url:</b>						UG: 18	Staff:
						Grad: 4	Other:
		Budgeted	Requested	Recommend	Approved	Petitioned	Elected
<b>7710</b>	Funding for 6 students to attend LA Salsa Congress; would pay for their airfare to the congress at the rate of \$120 per person, round trip. The congress is essential to the group's growth and betterment of technique, style, and choreography; the 6 members selected to attend will share new techniques with the rest of the group	\$(720.00)	\$720.00	\$540.00			
Travel Fares (Undergraduate Special Fees/Annual)							
		75%					
<b>7740</b>	Funding for 10 students to attend the San Francisco Salsa Congress in November, 2009 for two nights at the rate of \$125 per person. This congress is essential in that we will be performing and attending very important workshops. Also includes funding for 6 students to attend LA Salsa Congress for 2 nights at the rate of \$125 per person.	\$(2,000.00)	\$2,000.00	\$2,000.00			
Accommodations (Undergraduate Special Fees/Annual)							

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		<b>Budgeted</b>	<b>Requested</b>	<b>Recommend</b>	<b>Approved</b>	<b>Petitioned</b>	<b>Elected</b>
<b>7820</b>	<i>Registration cost is \$300.00 with the early-bird discount for each Congress. We will be partially subsidizing the SF Salsa Congress at \$40.00 per person for 10 people</i>	\$(400.00)	\$400.00	\$400.00			
Registration Expense (Undergraduate Special Fees/Annual)							
<b>Salsa Parties</b>		<b>\$(2,100.00)</b>	<b>\$2,100.00</b>	<b>\$2,100.00</b>			
live bands twice a year(which attract a larger audience and a DJ for smaller audiences)							
<b>Location:</b>		<b>Contact:</b>		<b>Attendance:</b>			
<b>Url:</b>							
		<b>Budgeted</b>	<b>Requested</b>	<b>Recommend</b>	<b>Approved</b>	<b>Petitioned</b>	<b>Elected</b>
<b>6310</b>	<i>Honoraria fees for live bands twice a year (which attract larger audiences and a DJ for smaller parties)</i>	\$(2,100.00)	\$2,100.00	\$2,100.00			
Honoraria Fees (Undergraduate Special Fees/Annual)							
<b>Spring Show</b>		<b>\$(1,400.00)</b>	<b>\$1,400.00</b>	<b>\$1,400.00</b>			
Our spring show							
<b>Location:</b>		<b>Contact:</b>		<b>Attendance:</b>			
<b>Url:</b>							
		<b>Budgeted</b>	<b>Requested</b>	<b>Recommend</b>	<b>Approved</b>	<b>Petitioned</b>	<b>Elected</b>
<b>7510</b>	<i>Rental of Kresge or Dinkelspiel Auditoriums for one night in Spring Quarter</i>	\$(1,000.00)	\$1,000.00	\$1,000.00			
Facilities Rental (Undergraduate Special Fees/Annual)							
<b>7520</b>	<i>ABM for Spring Show venue</i>	\$(400.00)	\$400.00	\$400.00			
Facilities Janitorial (Undergraduate Special Fees/Annual)							
<b>Workshops</b>		<b>\$(715.00)</b>	<b>\$715.00</b>	<b>\$740.00</b>			
We provide biweekly lessons for beginners and intermediate dancers to learn salsa and enjoy the art form while engaging in the community.							
<b>Location:</b>		<b>Contact:</b>		<b>Attendance:</b>			
<b>Url:</b>							
		<b>Budgeted</b>	<b>Requested</b>	<b>Recommend</b>	<b>Approved</b>	<b>Petitioned</b>	<b>Elected</b>
<b>6560</b>	<i>Snacks, drinks, water for parties/workshops. \$50 per party and 6 parties per quarter</i>	\$(540.00)	\$540.00	\$540.00			
Event Food (Undergraduate Special Fees/Annual)							
<b>7150</b>	<i>Banner for all of our performances, activities fair, workshops, and shows priced at \$50.00</i>	\$(50.00)	\$50.00	\$50.00			
Office Supplies (Undergraduate Special Fees/Annual)							
<b>7220</b>	<i>For promoting all of our workshops &amp; events across campus; (1500 copies at \$0.10 per page)</i>	\$(125.00)	\$125.00	\$150.00			
Marketing Copies / Print Expenses (Undergraduate Special Fees/Annual)							
<b>APPLICATION TOTALS</b>		<b>\$(13,300.00)</b>	<b>\$13,300.00</b>	<b>\$10,570.00</b>			

ACCOUNT BALANCES

Account		Balance
2-6776-1-0-2800	LOS SALSEROS de STANFORD (formerly SALSA!)	\$716.27
2-6776-1-0-9010	SALSA! O/S PURCHASE ORDER	\$250.00
2-6776-2-5-6310	SALSA! SPEC FEE HONORARIA FEES	\$1,700.00
2-6776-2-5-6510	SALSA! SPEC FEE MEETING FOOD	\$884.79
2-6776-2-5-7220	SALSA! SPEC FEE MKTG COPIES/PRINT EXP	\$259.89
2-6776-2-5-7410	SALSA! SPEC FEE EQUIP (NON CAP)	\$127.86
2-6776-2-5-7420	SALSA! SPEC FEE EQUIP RENTAL	\$500.00
2-6776-2-5-7460	SALSA! SPEC FEE COSTUMES/UNIFORMS	\$1,906.26
2-6776-2-5-7510	SALSA! SPEC FEE FACILITIES RENTAL	\$720.00
2-6776-2-5-7520	SALSA! SPEC FEE FACILITIES JANITORIAL	\$4,130.00
2-6776-2-5-7720	SALSA! SPEC FEE GAS	\$60.00
2-6776-9-0-2820	LOS SALSEROS RESERVE	\$19,421.88