Status: Recommended with Modifications

Financial Officer: Warren Caldwell

APPLICATION SUMMARY						
Application Summary	Budgeted	Requested	Recommended	Approved	Petitioned	Elected
APPLICATION TOTALS	\$(62,158.00)	\$62,158.00	\$60,600.00	\$60,600.00		
Joint Special Fees		\$62,158.00	\$60,600.00	\$60,600.00		
6310 - Honoraria Fees	\$(6,120.00)	\$6,120.00	\$6,120.00	\$6,120.00		
6320 - Technical Services	\$(250.00)	\$250.00	\$0.00	\$0.00		
6500 - Training Mat	\$(10,400.00)	\$10,400.00	\$10,400.00	\$10,400.00		
6560 - Event Food	\$(6,996.00)	\$6,996.00	\$6,546.00	\$6,546.00		
7140 - Copies (Not Marketing)	\$(628.00)	\$628.00	\$364.00	\$364.00		
7220 - Marketing Copies / Print Expenses	\$(210.00)	\$210.00	\$80.00	\$80.00		
7410 - Equipment Purchase (Non-Cap)	\$(20,064.00)	\$20,064.00	\$19,717.00	\$19,717.00		
7420 - Equipment Rental	\$(3,355.00)	\$3,355.00	\$3,355.00	\$3,355.00		
7430 - Equipment Maintenance	\$(811.00)	\$811.00	\$811.00	\$811.00		
7460 - Costumes / Uniforms	\$(600.00)	\$600.00	\$0.00	\$0.00		
7510 - Facilities Rental	\$(1,420.00)	\$1,420.00	\$1,420.00	\$1,420.00		
7710 - Travel Fares	\$(1,935.00)	\$1,935.00	\$1,935.00	\$1,935.00		
7720 - Gas	\$(3,184.00)	\$3,184.00	\$2,352.00	\$2,352.00		
7730 - Car / Van Rental	\$(1,280.00)	\$1,280.00	\$4,000.00	\$4,000.00		
7820 - Registration Expense	\$(4,905.00)	\$4,905.00	\$3,500.00	\$3,500.00		
[All Expense Total]	\$(62,158.00)					

#### **QUESTIONS & ANSWERS**

### Briefly, why are you applying Joint instead of as Undergraduate or Graduate only?

Our membership is approximately 50-50 graduate and undergraduate.

## How do you plan to publicize your events/programs to the greater Stanford community? Have you registered with Events at Stanford?

Improved publicizing of events is one of the primary reasons for the existence of the Stanford Outdoors umbrella group. With better communication between groups, we are able to manage email list announcements and have a unified presence at the Activities Fair. We are working to maintain a useful and comprehensive website advertising our groups' offerings, in conjunction with the advertising offered by the Outdoor Education arm of Stanford Athletics.

## If you are an umbrella group, please list the groups for which you are applying for Special Fees, their ASSU account numbers, and contact

#### information for their financial officers.

Kayak club - 6089 - Karen Shiells, kshiells@stanford.edu Windsurfing - 8232 - Flavio Poehlmann, flaviop@stanford.edu Outdoor Education Program - Adrianne Hughes, adrianne@stanford.edu

Redwood - 6731 - Brian Scoles, bjscoles@stanford.edu Stanford Outdoor Outreach Program - 7694 - Claire Lorentzen, clor@stanford.edu

Stanford Alpine Club - 6951- Will Harte, wharte@stanford.edu Powderbound - 6548 - Ariel Dowling, adowling@stanford.edu Stanford Pre-Orientation Trips Leader-Training - 7714 - James Francescone, jfran@stanford.edu

Climbing Wall - 7027 - Christopher Elmore, celmore@stanford.edu

## Please define the services provided by your group with the Special Fee, as per the ASSU Constitution:

Stanford Outdoors serves the diverse community at Stanford interested in the outdoors. This group (I) promotes relationships and interactions between leaders of outdoor education and recreation groups; (II) provides a unified information source about outdoor recreation and education activities at Stanford; and (III) provides a forum for discussing, planning, and facilitating issues, events, activities, and programs of common interest to the Stanford outdoor community.

## Please provide four contacts for your group (two undergraduate, two graduate).

These individuals should be prepared to be called by the Undergraduate Senate or the GSC during the evaluation of the group. Please list their name, title in organization, school/degree program, e-mail, and phone.

Dave Johnson, Stanford Outdoors President, Stanford Alpine Club Financial Officer, graduate student, physics, dmsj@stanford.edu Paul Cristman, Stanford Outdoors Council member, Kayak Club Officer, graduate student, engineering, cristman@stanford.edu

## Have you applied for Special Fees in the past 3 years? If so, please detail the outcome of each attempt.

Two years ago, we first applied for Special Fees, on the order of \$145k. \$30k was recommended, so we petitioned for \$60k and successfully collected signatures from 15% of the student body, indicating the popularity and wide appeal of Stanford Outdoors' offerings. This amount was elected, and in the following year our groups used the increased funding to expand their offerings and reach more students. The following year, we increased our budget 10% to accommodate our increased participation and expanded offerings.

#### If you applied for Special Fees last year, is there an increase in the amount you're seeking this year? If so, why?

This is our third year applying for Special Fees, and we have reached a point of equilibrium with respect to our funding. We have a good sense of our needs, and in recognition of the student body's apparent dissatisfaction with the increase in Special Fees over the past few years, we are happy to have decreased our funding request by 6% this year. Some of our groups are still experiencing substantial enough growth to need increased funding, but by carefully assessing our needs, we achieved an overall decrease.

# List separately your group's plan and budget for reaching each target audience for Graduate Students- 1) On-campus, 2) Off-campus, and Undergraduate Students.

- \* Flyers, posters, and emails are our primary means of advertisement around campus
- \* We hold open social events each quarter to invite new participants
- \* All of these apply equally to graduate and undergraduate students.

The simplest, most effective means of communicating our offerings remains the numerous e-mail lists maintained by our member groups. We advertise our e-mail lists at the new student fairs for both undergraduate and graduate students, and actively recruit new members for the lists. This reaches graduate and undergraduate students, on-campus and off-campus, equally well.

# Please list all:1) assets, 2) reserves, 3) authorized and unauthorized non-ASSU bank accounts, 4) sources of funding other than Special

- 1) and 2) You may view all current ASSU assets and reserves through the CapGroup Banking site.
- 3) None
- 4) OEP, SAC, Powderbound, Redwood, Kayak Club, SPOT-LT, and Windsurfing all charge participant dues to cover the cost of their activities. We would like to reduce these participant dues as much as possible, as they are a barrier to greater participation in our programs. Redwood, SAC, and Kayak Club all rent gear to students, but this is generally not profitable, as we charge only as much as we need to maintain the rental gear supply. Because of our Special Fees funding, we do not receive any student group funding outside of Special Fees.

## What are the three largest line item requests in your budget and why?

7410 Equipment Purchase (Non-Cap): Outdoor recreation is inherently gear-intensive, and all gear wears out over time, especially with the high volume of participants that we see in our programs. This is especially true of gear loaned out to students for training trips. It is makes for a less-enjoyable experience, and is even dangerous, to provide participants with outdated and unreliable gear. We make every effort to make our gear last, and do repairs whenever possible, but equipment eventually needs replacing. We need significant funding to ensure that the gear we provide to participants is high-quality and reliable. Furthermore, as the number of participants grows, additional equipment must be purchased.

6500 Training Materials: Well-trained leaders are absolutely crucial to Stanford Outdoors offering safe and enjoyable classes and trips. Training materials allow us to provide our leaders with appropriate and sufficient training to lead successful events.

6310 Honoraria: As much as possible, the Stanford Outdoors groups rely on the expertise of our more senior members to lead trips and train novices, but we feel that we can offer the richest experience to our participants by occasionally bringing in outside professionals to lead trips and classes, give presentations, and lead training sessions.

#### What is the average attendance at your events?

The groups that make up Stanford Outdoors hold very different types of events, with different frequency, and with different numbers of participants, but on average, each group puts on an event once per week, with an average attendance of 25. This equates to 200+ participants per week. Counting larger, irregular events such as the Climbing wall competition, Alpine Club guest speakers, Powderbound socials, and the September SPOT trips, Stanford Outdoors has perhaps 11,000 nonunique participants each year. Our email lists, which may be the best way of measuring our total interest pool, add up to roughly 3200 addresses. Almost all of our events are open to everyone, and we do our best to advertise widely. Unfortunately, it is difficult to accurately predict our overall attendance because there are so many groups in Stanford Outdoors, and the groups offer such a large variety of events to such a large body of students.

#### Why are you requesting Special Fees?

Three years ago, Stanford Outdoors had grown too large to rely on ASSU General Funds, and began applying for Special Fees. Our funding shortage under General Funds inhibited program growth, limited outreach attempts, and forced us to use worn-out and unreliable equipment and charge high participant fees for all activities. We did not have the resources to train our trip leaders with essential first-aid and risk management skills. With the larger budget available under Special Fees, Stanford Outdoors has been able to address these shortcomings, and grow to meet the increasing demand for outdoor recreation. We are also be able to improve marketing and outreach efforts to make our events and trips known to the entire graduate and undergraduate community.

## What events/programs does your group hold throughout the year for the Stanford Community?

The groups constituting Stanford Outdoors are large enough and numerous enough that it is impossible to detail all events here. Our most common events are weekend trips (including hiking, backpacking, kayaking, windsurfing, skiing, snowboarding, and rock climbing). Each club puts on many events and trips per quarter, with participation ranging from 5 (for a small weekend trip) to over 100 (for events such as the spring windsurfing class). For example, the Alpine Club teaches rock climbing classes (6-7 times per quarter, with 10-20 participants each), organizes weekend trips, hosts guest speakers several times per quarter (with up to 100 attendees), and gives weekly slideshow presentations (with 20-30 attendees). In total, Stanford Outdoors averages 10+ events each week, not counting larger, irregular events such as Climbing Wall competitions, Powderbound socials, kayaking shows, and skills workshops. We make every effort to advertise our events and trips to the entire Stanford community.

## What percentage of your beneficiaries are (explain basis or how this was determined) graduates and undergraduates?

Our best estimate for the total Stanford Outdoors community is 50% graduate students and 50% undergraduates. This is based on information provided by the officers of each group, who are familiar with the active members of their respective groups. We extrapolate the graduate-undergraduate ratios of each group's interest email list from the known demographic of the active participants. Most groups fall between 30% and 70% graduate.

	i i	BUDGET DETA	IL				
		Budgeted	Requested	Recommend	Approved	Petitioned	Electe
Climbing Wall Spring Co	mpetition	\$(650.00)	\$650.00	\$650.00	\$650.00		
Open invite competition  Location: Stanford Clim  Url:	bing Wall	Contact: Chris	Elmore ore@stanford.e	edu	Attendance:		Staff: Other:
		Budgeted	Requested	Recommend	Approved	Petitioned	Electe
6310 Honoraria Fees (Joint Special Fees/Annual)	Routesetting: 40 routes * \$10/route. Honoraria for route setters.	\$(400.00)	\$400.00	\$400.00	\$400.00		
6560 Event Food (Joint Special Fees/Annual)	Lunch for competitors at the gym, expect 50 competitors*\$5 each	\$(250.00)	\$250.00	\$250.00	\$250.00		
<b>Kayak Club</b> all Kayak Club expenses		\$(8,360.00)	\$8,360.00	\$7,260.00	\$7,260.00		
Location: Url:		Contact:			Attendance:	Grad:	Staff: Other:
6210	lifeguard during training sessions, 30	Budgeted	Requested	Recommend	Approved	Petitioned	Electe
6310 Honoraria Fees (Joint Special Fees/Annual)	sessions*\$30	\$(900.00)	\$900.00	\$900.00	\$900.00		
7410 Equipment Purchase (Non-Cap) (Joint Special Fees/Annual)	* 6 boats at \$600 a piece = \$3600 * 4 paddles (\$150) = \$600 * 4 drytops (\$100) = \$400 * Rescue equipment \$80 * 3 sprayskirts (\$60) = \$180 * 6 wetsuits (\$50) = \$300 * 1 drysuit \$600 * Shed maintenance (includes lighting system) = \$200	\$(5,960.00)	\$5,960.00	\$5,960.00	\$5,960.00		
<b>7820</b> Registration Expense (Joint Special Fees/Annual)	* 2 ACA training at \$200 each = \$400 * 5 Swift water rescue at \$100 each = \$500 * 10 WFA + CPR at \$60 each = \$600	\$(1,500.00)	\$1,500.00	\$400.00	\$400.00		
<b>OEP</b> All OEP expenses		\$(7,290.00)	\$7,290.00	\$6,985.00	\$6,985.00		
Location: Url:		Contact:			Attendance:		Staff: Other:
	for now inchresely returned, the returned introduces	Budgeted	Requested	Recommend	Approved	Petitioned	Electe
<b>6500</b> Training Mat (Joint Special Fees/Annual)	for new instructor retreat. the retreat introduces new instructors to the philosophy, history, and goals of OEP as well works on developing their skill sets. Gas = \$80, Food (for 5 meals for 15 people) = \$150, Camping Permits = \$20, Bridge Toll =\$8 (\$4 x 2 cars)	\$(150.00)	\$150.00	\$150.00	\$150.00		
<b>7410</b> Equipment Purchase (Non-Cap) (Joint Special Fees/Annual)	6 backpacks x \$250 = \$1500, 2 tents (4 person, 4 season) x \$800 = \$1600, 4 sleeping bags (0 degree) x \$200 = \$800, 4 sleeping pads x \$25 = \$100, 4 headlamps x \$40 = \$160, 6 over-mitts x \$56.50 = \$340	\$(4,500.00)	\$4,500.00	\$4,500.00	\$4,500.00		
<b>7710</b> Travel Fares (Joint Special Fees/Annual)	15 trips x (\$80 gas + \$150 food (5 meals for 15 people) +\$20 camping permit + \$8 bridge tolls) x 50% = \$1935	\$(1,935.00)	\$1,935.00	\$1,935.00	\$1,935.00		
<b>7820</b> Registration Expense (Joint Special Fees/Annual)	2 sno-park permits $x$ \$25 $x$ 50% = \$25 $x$ 6 trips to national parks $x$ \$20 entry fee $x$ 2 cars $x$ 50% = \$120, 10 camping permits $x$ \$12 $x$ 50% = \$60. 10 instructors $x$ \$100 for a Wilderness First Certification $x$ 50% = \$500	\$(705.00)	\$705.00	\$400.00	\$400.00		
Powderbound all Powderbound expenses		\$(7,986.00)	\$7,986.00	\$7,736.00	\$7,736.00		
Location: Url:		Contact:			Attendance:	Grad:	Staff: Other:
6310	60*3 beginner trips; 50*2 advanced trips; 26*2	<b>Budgeted</b>	Requested	Recommend	43 320 00	Petitioned	Electe
6310 Honoraria Fees (Joint Special Fees/Annual)	backcountry trips; \$10/student	\$(3,320.00)	\$3,320.00	\$3,320.00	\$3,320.00		
<b>6320</b> Technical Services (Joint Special Fees/Annual)	Website development and maintenance: used for cabin booking	\$(250.00)	\$250.00	\$0.00	\$0.00		
6560 Event Food (Joint Special Fees/Annual)	Food for weekends at cabin: 12 weekends x 2 days x 18 people x \$5.50 = 2376 NOTE: This is the only method of funding the POW cabin. No other GL codes are applicable.	\$(2,376.00)	\$2,376.00	\$2,376.00	\$2,376.00		

A330 Special Lees							3/20/2010
		Budgeted	Requested	Recommend	Approved	Petitioned	Elected
<b>Powderbound</b> all Powderbound expenses		<i>\$(7,986.00)</i>	<i>\$7,986.00</i>	<i>\$7,736.00</i>	<i>\$7,736.00</i>		
Location: Url:		Contact:			Attendance:		taff: other:
	Consultant and alian antique and analysis	Budgeted	Requested	Recommend	Approved	Petitioned	Elected
7420 Equipment Rental (Joint Special Fees/Annual)	Snowboarding and sking equipment rental for ski trips: $3 \text{ trips } \times 40 \text{ students } \times \$17 = 2040$	\$(2,040.00)	\$2,040.00	\$2,040.00	\$2,040.00		
Redwood All Redwood expenses		\$(3,784.00)	\$3,784.00	\$2,992.00	\$2,992.00		
Location: Url:		Contact:			Attendance:		taff:
		Budgeted	Requested	Recommend	Approved	Grad: C Petitioned	ther: Elected
6560 Event Food (Joint Special Fees/Annual)	Food subsidy for weekend trips. 18 trips * 10 participants * \$10	\$(1,800.00)	\$1,800.00	\$1,800.00	\$1,800.00		
<b>7720</b> Gas	18 trips * 2 cars * 110 miles * \$.40	\$(1,584.00)	\$1,584.00	\$792.00	\$792.00		
(Joint Special Fees/Annual) 7820 Registration Expense	Wilderness First Aid training for trip leaders, 4 * \$100	\$(400.00)	\$400.00	\$400.00	\$400.00		
(Joint Special Fees/Annual)  SOOP		\$(6,600.00)	\$6,600.00	\$8,680.00	\$8,680.00		
all SOOP expenses						6	
Location: Url:		Contact:			Attendance:		taff: other:
		Budgeted	Requested	Recommend	Approved	Petitioned	Elected
6500 Training Mat (Joint Special Fees/Annual)	12 members getting WFA certification * \$100 per member	\$(1,200.00)	\$1,200.00	\$1,200.00	\$1,200.00		
<b>6560</b> Event Food (Joint Special Fees/Annual)	6 trips * 15 participants * \$7 per day per person * 2 day trips	\$(1,200.00)	\$1,200.00	\$1,200.00	\$1,200.00		
7420 Equipment Rental (Joint Special Fees/Annual)	Tents: 24*\$10 = \$240; Sleeping bags: 60*\$5 = \$300; Sleeping pads: 60 * \$1; Backpacks: 50x\$10 = \$500	\$(1,100.00)	\$1,100.00	\$1,100.00	\$1,100.00		
<b>7460</b> Costumes / Uniforms (Joint Special Fees/Annual)	10 East Palo Alto High School participants per group * 6 groups * \$10 per t-shirt. These shirts are also used as advertising	\$(600.00)	\$600.00	\$0.00	\$0.00		
<b>7510</b> Facilities Rental	6 trips * 2 campsites per trip * \$35 per campsite	\$(420.00)	\$420.00	\$420.00	\$420.00		
(Joint Special Fees/Annual) 7720 Gas (Joint Special Fees/Annual)	6 trips * 3 cars per trip * 100mi/trip * \$.25/mi	\$(400.00)	\$400.00	\$360.00	\$360.00		
7730 Car / Van Rental (Joint Special Fees/Annual)	2 weekends (of 3 trips that require rented cars because they are community service trips) * \$80 per car per day * 2 days * 4 cars per weekend	\$(1,280.00)	\$1,280.00	\$4,000.00	\$4,000.00		
<b>7820</b> Registration Expense (Joint Special Fees/Annual)	20 groups' members getting fingerprinted * \$20 per member	\$(400.00)	\$400.00	\$400.00	\$400.00		
SPOT-LT all SPOT-LT expenses		\$(11,715.00)	\$11,715.00	\$11,104.00	\$11,104.00		
Location: Url:		Contact:			Attendance:		taff: other:
		Budgeted	Requested	Recommend	Approved	Petitioned	Elected
<b>6500</b> Training Mat (Joint Special Fees/Annual)	6 trips * 10 participants * \$10/permit = \$600; 65 students * (WFA \$100 + CPR \$30) = \$8450	\$(9,050.00)	\$9,050.00	\$9,050.00	\$9,050.00		
7140 Copies (Not Marketing) (Joint Special Fees/Annual)	110 students * (5 copies * \$0.10 + \$10/manual) = \$1,155 = \$100 + 0.5*(\$1,055) = \$627.50	\$(628.00)	\$628.00	\$364.00	\$364.00		
<b>7410</b> Equipment Purchase (Non-Cap)	10 compasses * \$9 + 3 first aid kits * \$25 + 5 stuff sacks * \$6 + 8 practice ropes * \$4 + maps \$120	\$(347.00)	\$347.00	\$0.00	\$0.00		
(Joint Special Fees/Annual) 7430 Equipment Maintenance (Joint Special Fees/Annual)	replacement stove parts \$75 + replacement straps and buckles \$15	\$(90.00)	\$90.00	\$90.00	\$90.00		
<b>7720</b> Gas	10 trips * 2 cars * 300 mi * \$0.20/mi	\$(1,200.00)	\$1,200.00	\$1,200.00	\$1,200.00		
(Joint Special Fees/Annual) 7820 Registration Expense (Joint Special Fees/Annual)	4 trips * 10 participants * \$10/permits for State Park Fees	\$(400.00)	\$400.00	\$400.00	\$400.00		

				_				
Stanfard Almina Club		Budgeted	Requested	Recommend	Approved	Petitione	d	Elected
Stanford Alpine Club all SAC expenses		\$(6,610.00)	\$6,610.00	\$6,610.00	\$6,610.00			
Location: Url:		Contact:			Attendance:	(total) UG: Grad:	Staff: Other:	
		Budgeted	Requested	Recommend	Approved	Petitione	d	Elected
6310 Honoraria Fees (Joint Special Fees/Annual)	Guest speakers: 1 speaker / quarter @ \$500/speaker (~\$10/student x 50+ students)	\$(1,500.00)	\$1,500.00	\$1,500.00	\$1,500.00			
7410 Equipment Purchase (Non-Cap) (Joint Special Fees/Annual)	crampons 3*150=450, SPOT emergency beacon 150, climbing skins for skis 2*150=300, ice screws 6*50=300, ice tool picks 2 sets * 100=200, rope ascenders 150, daisy chains 4*25 = 100, etriers 4*40=160, helmets 6*60=360, ice axes 4*85=340, slings 20*5=100	\$(2,610.00)	\$2,610.00	\$2,610.00	\$2,610.00			
<b>7510</b> Facilities Rental (Joint Special Fees/Annual)	campsites: 10 weeks (fall quarter): 2 sites per weekend @ \$20 each = \$400; 10 weeks (spring quarter): 2 sites per weekend @ \$20 each = \$400; 10 weeks (summer quarter): 1 site per weekend @ \$20 each = \$200;	\$(1,000.00)	\$1,000.00	\$1,000.00	\$1,000.00			
<b>7820</b> Registration Expense (Joint Special Fees/Annual)	First Aid training for instructors: Wilderness First Aid training; (6x\$100), Climbing instructor safety certifications (6x\$150)	\$(1,500.00)	\$1,500.00	\$1,500.00	\$1,500.00			
Stanford Outdoors	Sarety ceremeations (oxpress)	\$(1,345.00)	\$1,345.00	\$1,215.00	\$1,215.00			
all expenses for Stanford (	Outdoors, the umbrella group responsible for coord		roups.		. ,			
Location: Url:		Contact:			Attendance:	(total) UG: Grad:	Staff: Other:	
		Budgeted	Requested	Recommend	Approved	Petitione	d	<b>Elected</b>
<b>6560</b> Event Food (Joint Special Fees/Annual)	One Sept. BBQ for all outdoors groups and interested students (\$4/person * 150 ppl = \$600), plus one end-of-year BBQ (\$4/person * 80 ppl = \$320)	\$(920.00)	\$920.00	\$920.00	\$920.00			
7220 Marketing Copies / Print Expenses (Ignat Special Ecos (Appubl))	350 copies @ \$0.60 each	\$(210.00)	\$210.00	\$80.00	\$80.00			
(Joint Special Fees/Annual) 7420 Equipment Rental (Joint Special Fees/Annual)	Propane grill rental for Sept. BBQ	\$(215.00)	\$215.00	\$215.00	\$215.00			
Windsurfing all Windsurfing expenses		\$(7,818.00)	\$7,818.00	<i>\$7,</i> 368.00	\$7,368.00			
Location: Url:		Contact:			Attendance:	(total) UG: Grad:	Staff: Other:	
		Budgeted	Requested	Recommend	Approved	Petitione	d	Elected
6560 Event Food (Joint Special Feet (Appual)	End of year cookout, \$9/person * 50 people	\$(450.00)	\$450.00	\$0.00	\$0.00			
(Joint Special Fees/Annual), 7410 Equipment Purchase (Non-Cap) (Joint Special Fees/Annual)	Sails \$500*4=\$2000, Boards \$1500*2=\$3000, Booms \$180*3=\$540, Masts \$269x3=\$807, storage/construction materials \$300	\$(6,647.00)	\$6,647.00	\$6,647.00	\$6,647.00			
7430 Equipment Maintenance (Joint Special Fees/Annual)	Epoxy repair packs (10x\$15=\$150), Sail repair tape (4x\$14=\$56), Sandpaper for orbital (\$15), Professional sail repair (5x\$100=\$500)	\$(721.00)	\$721.00	\$721.00	\$721.00			
			<del> </del>				<del></del>	

**APPLICATION TOTALS** 

\$(62,158.00) \$62,158.00 \$60,600.00 \$60,600.00

ACCOUNT BALANCES				
Account		Balance		
2-7695-1-0-2800	STANFORD OUTDOORS	\$440.46		
2-7695-2-5-6310	ST OUTDOORS SPEC FEE HONORARIA FEES	\$0.00		
2-7695-2-5-6320	ST OUTDOORS SPEC FEE TECHNICAL SERVICES	\$0.00		
2-7695-2-5-6500	ST OUTDOORS SPEC FEE TRAINING MAT	\$0.00		
2-7695-2-5-6560	ST OUTDOORS SPEC FEE EVENT FOOD	\$461.59		
2-7695-2-5-7140	ST OUTDOORS SPEC FEE COPIES (NOT MKTG)	\$0.00		
2-7695-2-5-7150	ST OUTDOORS SPEC FEE OFFICE SUPPLIES	\$40.00		
2-7695-2-5-7180	ST OUTDOORS SPEC FEE ED LITERATURE	\$0.00		
2-7695-2-5-7220	ST OUTDOORS SPEC FEE MKTG COPIES/PRINT EXP	\$360.00		
2-7695-2-5-7410	ST OUTDOORS SPEC FEE EQUIP (NON-CAP)	\$0.00		
2-7695-2-5-7420	ST OUTDOORS SPEC FEE ANN EQUIPMENT RENTAL	\$0.00		
2-7695-2-5-7430	ST OUTDOORS SPEC FEE EQUIP MAINT	\$0.00		
2-7695-2-5-7460	ST OUTDOORS SPEC FEE COSTUMES/UNIFORMS	\$0.00		
2-7695-2-5-7510	ST OUTDOORS SPEC FEE FACILITIES RENTAL	\$0.00		
2-7695-2-5-7720	ST OUTDOORS SPEC FEE GAS	\$0.00		
2-7695-2-5-7730	ST OUTDOORS SPEC FEE CAR/VAN RENTAL	\$0.00		
2-7695-2-5-7820	ST OUTDOORS SPEC FEE REGISTRATION EXP	\$0.00		
2-7695-9-0-2820	ST OUTDOORS RESERVE	\$6,034.67		