

Status: **Recommended with Modifications**

Financial Officer: Marcus Hammond

**APPLICATION SUMMARY**

<b>Application Summary</b>	Budgeted	Requested	Recommended	Approved	Petitioned	Elected
<b>APPLICATION TOTALS</b>	<b>\$(14,151.94)</b>	<b>\$10,552.36</b>	<b>\$10,552.36</b>	<b>\$10,552.36</b>		
<b>Modification</b>		\$4,024.14	\$4,024.14	\$4,024.14		
6560 - Event Food	2-6776-9-0-2820	\$124.14	\$124.14	\$124.14		
7510 - Facilities Rental	2-6776-9-0-2820	\$3,900.00	\$3,900.00	\$3,900.00		
<b>Undergraduate Special Fees</b>		<b>\$6,528.22</b>	<b>\$6,528.22</b>	<b>\$6,528.22</b>		
6310 - Honoraria Fees		\$(3,045.00)	\$3,045.00	\$3,045.00	\$3,045.00	
6560 - Event Food		\$(730.00)	\$255.86	\$255.86	\$255.86	
7080 - Event Supplies Expenses		\$(300.00)	\$150.00	\$150.00	\$150.00	
7150 - Office Supplies		\$(70.00)	\$70.00	\$70.00	\$70.00	
7220 - Marketing Copies / Print Expenses		\$(335.00)	\$335.00	\$335.00	\$335.00	
7410 - Equipment Purchase (Non-Cap)		\$(285.00)	\$200.00	\$200.00	\$200.00	
7460 - Costumes / Uniforms		\$(2,740.00)	\$1,709.36	\$1,709.36	\$1,709.36	
7720 - Gas		\$(90.00)	\$90.00	\$90.00	\$90.00	
7740 - Accomodations		\$(1,350.00)	\$350.00	\$350.00	\$350.00	
7820 - Registration Expense		\$(1,200.00)	\$323.00	\$323.00	\$323.00	
[All Expense Total]		\$(14,151.94)				

**QUESTIONS & ANSWERS**

**Have you applied for Special Fees in the past 3 years? If so, please detail the outcome of each attempt.**

Yes. We were successful and received funding in most of the areas we requested.

**If you applied for Special Fees last year, is there an increase in the amount you're seeking this year? If so, why?**

Only by the amount of inflation (1.5%)

**Please define the services provided by your group with the Special Fee, as per the ASSU Constitution:**

We bring salsa dancing to the Stanford and Palo Alto communities, free of charge.

**What are the three largest line item requests in your budget and why?**

- 1) Facilities rental, because renting Dink for Spring show costs nearly \$4000, but we need the capacity.
- 2) Honoraria. Salsa parties with live bands draw much larger crowds and bands are generally preferable to recorded music. Though most of our events feature recorded music, we try to provide live music a few times a year to improve the overall experience. There are few if any other groups on campus who bring live salsa music to Stanford. The honoraria also go to professional choreographers and instructors whom we hire to help us improve our own techniques so that we may better serve the Stanford salsa community.
- 3) Costumes. Although we reuse costumes heavily, we need an average of about two new ensembles per year to go with new choreographies and show themes.

**What is the average attendance at your events?**

Biweekly socials draw around 60 people. Weekly workshops around 20. Our group consists of around 20. Spring show draws a large crowd at Dinkelspiel Auditorium. We also perform with other dance groups as requested at their events, each varying in attendance.

**How do you plan to publicize your events/programs to the greater Stanford community? Have you registered with Events at Stanford?**

We have a public mailing list where all events are publicized. Additionally we post flyers around campus advertising our events.

**If you are an umbrella group, please list the groups for which you are applying for Special Fees, their ASSU account numbers, and contact information for their financial officers.**

N/A

**Please list all:1) assets, 2) reserves, 3) authorized and unauthorized non-ASSU bank accounts, 4) sources of funding other than Special**

Our group relies on Special Fees funding to operate. We have reserves from past years, but have to make special requests to access it.

**What events/programs does your group hold throughout the year for the Stanford Community?**

We hold weekly free salsa workshops at the Axe and Palm, biweekly free socials including lessons and DJs (with occasional live bands). In the spring we host a large show, also for free. Additionally we do many other smaller performances and teach lessons to groups around campus upon request (including dorm groups and other extracurricular groups).

**Why are you requesting Special Fees?**

The expenses of the group cannot be met using the General Fund.

**BUDGET DETAIL**

		<b>Budgeted</b>	<b>Requested</b>	<b>Recommend</b>	<b>Approved</b>	<b>Petitioned</b>	<b>Elected</b>
<b>Choreographer Lessons</b>		<b>\$(5,595.00)</b>	<b>\$3,718.00</b>	<b>\$3,718.00</b>	<b>\$3,718.00</b>		
choreographies from professional dance groups : honoraria and travel expenses							
<b>Location:</b>	<b>Contact:</b>				<b>Attendance:</b>		
<b>Url:</b>							
		<b>Budgeted</b>	<b>Requested</b>	<b>Recommend</b>	<b>Approved</b>	<b>Petitioned</b>	<b>Elected</b>
<b>6310</b>	<i>Honorarium payments for workshops, live bands, etc. In the past, Salseros have hired choreographers to develop new routines for the group, and conduct workshops. Also, several times a year we try to have a live band at our socials, instead of the usual DJ. These honoraria would go toward both of these causes.</i>	\$(3,045.00)	\$3,045.00	\$3,045.00	\$3,045.00		
Honoria Fees (Undergraduate Special Fees/Annual)							
<b>7740</b>	<i>Accomodations at SF Salsa Congress, where Salseros go to improve their skills and pass on what they learn to the Stanford community.</i>	\$(1,350.00)	\$350.00	\$350.00	\$350.00		
Accomodations (Undergraduate Special Fees/Annual)							
<b>7820</b>	<i>Registration for SF salsa congress, other workshops.</i>	\$(1,200.00)	\$323.00	\$323.00	\$323.00		
Registration Expense (Undergraduate Special Fees/Annual)							
<b>Los Salseros Auditions</b>		<b>\$(70.00)</b>	<b>\$70.00</b>	<b>\$70.00</b>	<b>\$70.00</b>		
Los Salseros Auditions							
<b>Location:</b>	<b>Contact:</b>				<b>Attendance:</b>	100(total)	
<b>Url:</b>						UG: 65	Staff: 0
						Grad: 25	Other: 10
		<b>Budgeted</b>	<b>Requested</b>	<b>Recommend</b>	<b>Approved</b>	<b>Petitioned</b>	<b>Elected</b>
<b>7150</b>	<i>Group banner for extracurricular fairs, etc. (Salseros does not currently have one), batteries, blank cd's, pens.</i>	\$(70.00)	\$70.00	\$70.00	\$70.00		
Office Supplies (Undergraduate Special Fees/Annual)							
<b>Los Salseros de Stanford Spring Show</b>		<b>\$(3,900.00)</b>	<b>\$3,900.00</b>	<b>\$3,900.00</b>	<b>\$3,900.00</b>		
Los Salseros de Stanford Spring Show							
<b>Location:</b>	<b>Contact:</b>				<b>Attendance:</b>		
<b>Url:</b>							
		<b>Budgeted</b>	<b>Requested</b>	<b>Recommend</b>	<b>Approved</b>	<b>Petitioned</b>	<b>Elected</b>
<b>7510</b>	<i>Dinkelspiel Auditorium rental for spring show (\$3845). Tables for end of year party.</i>	\$(3,900.00)	\$3,900.00	\$3,900.00	\$3,900.00		
Facilities Rental (Modification/Modification)							
<b>Performances</b>		<b>\$(2,830.00)</b>	<b>\$1,799.36</b>	<b>\$1,799.36</b>	<b>\$1,799.36</b>		
We perform many on-campus events, as well as events beyond Stanford, such as in the East Palo Alto, and the SF Salsa Congress							
<b>Location:</b>	<b>Contact:</b>				<b>Attendance:</b>		
<b>Url:</b>							
		<b>Budgeted</b>	<b>Requested</b>	<b>Recommend</b>	<b>Approved</b>	<b>Petitioned</b>	<b>Elected</b>
<b>7460</b>	<i>Costumes for performances. We reuse costumes heavily, but on average need two new costumes per year to accompany new choreographies and themes. ~20 members in the group with each costume averaging ~\$65. Also, we would like to procure standardized shirts for group members to wear when teaching lessons at our socials and weekly workshops. As it stands now, we have no way to demarcate ourselves as instructors.</i>	\$(2,740.00)	\$1,709.36	\$1,709.36	\$1,709.36		
Costumes / Uniforms (Undergraduate Special Fees/Annual)							
<b>7720</b>	<i>Gas money for salseros off-campus performances and workshops.</i>	\$(90.00)	\$90.00	\$90.00	\$90.00		
Gas (Undergraduate Special Fees/Annual)							
<b>Salsa Formal</b>		<b>\$(1,460.00)</b>	<b>\$380.00</b>	<b>\$380.00</b>	<b>\$380.00</b>		
Putain							
<b>Location:</b>	<b>Contact:</b>				<b>Attendance:</b>	100(total)	
<b>Url:</b>						UG: 90	Staff: 0
						Grad: 10	Other: 0
		<b>Budgeted</b>	<b>Requested</b>	<b>Recommend</b>	<b>Approved</b>	<b>Petitioned</b>	<b>Elected</b>
<b>6560</b>	<i>End of year party refreshments, etc.</i>	\$(730.00)	\$255.86	\$255.86	\$255.86		
Event Food (Undergraduate Special Fees/Annual)							
<b>6560</b>	<i>End of year party refreshments, etc.</i>	\$(730.00)	\$124.14	\$124.14	\$124.14		
Event Food (Modification/Modification)							
<b>Salsa Social</b>		<b>\$(585.00)</b>	<b>\$350.00</b>	<b>\$350.00</b>	<b>\$350.00</b>		
A Salsa lesson then a social.							

		<b>Budgeted</b>	<b>Requested</b>	<b>Recommend</b>	<b>Approved</b>	<b>Petitioned</b>	<b>Elected</b>
<b>Salsa Social</b>		<b>\$(585.00)</b>	<b>\$350.00</b>	<b>\$350.00</b>	<b>\$350.00</b>		
A Salsa lesson then a social.							
<b>Location:</b>	<b>Contact:</b>				<b>Attendance:</b>	60(total)	
<b>Uri:</b>						UG: 30	Staff: 0
						Grad: 20	Other: 10
		<b>Budgeted</b>	<b>Requested</b>	<b>Recommend</b>	<b>Approved</b>	<b>Petitioned</b>	<b>Elected</b>
<b>7080</b>	<i>Event supplies for socials, workshops, end of year formal. Includes paper goods, decorations, lights, etc.</i>	\$(300.00)	\$150.00	\$150.00	\$150.00		
Event Supplies Expenses (Undergraduate Special Fees/Annual)							
<b>7410</b>	<i>New audio mixer to update sound system for socials. (\$130) The remainder is for music to update our library for performances and socials legally. (\$1.29 per song on iTunes)</i>	\$(285.00)	\$200.00	\$200.00	\$200.00		
Equipment Purchase (Non-Cap) (Undergraduate Special Fees/Annual)							
<b>Spring Show</b>		<b>\$(335.00)</b>	<b>\$335.00</b>	<b>\$335.00</b>	<b>\$335.00</b>		
Our spring show							
<b>Location:</b>	<b>Contact:</b>				<b>Attendance:</b>		
<b>Uri:</b>							
		<b>Budgeted</b>	<b>Requested</b>	<b>Recommend</b>	<b>Approved</b>	<b>Petitioned</b>	<b>Elected</b>
<b>7220</b>	<i>Flyers and promotions for socials and shows. We hold weekly lessons in the Axe and Palm, bi-weekly socials, and at least one major show per year. All of these require advertising in order to be successful.</i>	\$(335.00)	\$335.00	\$335.00	\$335.00		
Marketing Copies / Print Expenses (Undergraduate Special Fees/Annual)							
<b>APPLICATION TOTALS</b>		<b>\$(14,775.00)</b>	<b>\$10,552.36</b>	<b>\$10,552.36</b>	<b>\$10,552.36</b>		

ACCOUNT BALANCES

Account		Balance
2-6776-1-0-2800	LOS SALSEROS de STANFORD (formerly SALSA!)	\$38.66
2-6776-1-0-9010	SALSA! O/S PURCHASE ORDER	\$0.00
2-6776-2-5-6310	SALSA! SPEC FEE HONORARIA FEES	\$2,800.00
2-6776-2-5-7080	SALSA! SPEC FEE EVENT SUPPLIES EXP	\$300.00
2-6776-2-5-7090	SALSA! SPEC FEE ANN PRIOR YEAR EXP	\$604.62
2-6776-2-5-7150	SALSA! SPEC FEE OFFICE SUPPLIES	\$56.93
2-6776-2-5-7220	SALSA! SPEC FEE MKTG COPIES/PRINT EXP	\$319.89
2-6776-2-5-7410	SALSA! SPEC FEE EQUIP (NON CAP)	\$25.00
2-6776-2-5-7460	SALSA! SPEC FEE COSTUMES/UNIFORMS	\$382.66
2-6776-2-5-7510	SALSA! SPEC FEE FACILITIES RENTAL	\$3,815.00
2-6776-2-5-7740	SALSA! SPEC FEE ACCOMODATIONS	\$13.00
2-6776-2-5-7820	SALSA! SPEC FEE REGISTRATION EXP	\$100.00
2-6776-9-0-2820	LOS SALSEROS RESERVE	\$18,039.14